# **Role description**

Marketing Manager | BDMC London

# The opportunity for you

## **Executive summary**

We are seeking a Marketing Manager (FTC - maternity cover) to support our priority sectors and practices in achieving their business objectives through strategic marketing. This role will work closely with the BD, content, digital, design, communications, and events teams at Taylor Wessing, overseeing campaigns and initiatives from ideation to execution.

The successful candidate will have the opportunity to engage with diverse and innovative sectors and practices within a leading law firm, driving a variety of content-led campaigns and marketing initiatives.

## Key responsibilities

- Strategy implementation: Develop and execute marketing strategies that support priority sectors and practices, ensuring alignment with firmwide objectives.
- **Campaign management:** Plan, execute, and evaluate multichannel marketing campaigns that align with business plans and marketing strategy objectives.
- Content development: Collaborate with the Senior Marketing Manager and Head of Brand and Marketing to create compelling content and impactful campaigns.
- Sector and practice support: Provide dedicated support to sectors and practices, fostering collaboration and understanding their unique needs in order to meet objectives.
- Analytics and reporting: Conduct insightful analyses tailored to specific practices and sectors, delivering reports that inform strategic decisions and inform future initiatives.
- Cross-team collaboration: Work closely with the central marketing teams (digital, design, content, events and communications) to deliver marketing campaigns and initiatives.
- **Brand enhancement:** Enhance our brand presence through innovative marketing initiatives aimed at driving revenue growth and nurturing relationships.

#### Job title

Marketing Manager

#### **Recruiting manager**

TBC

#### Department

BDMC

#### Working hours

Monday to Friday (09:30 - 17:30)

Working at least 3 days a week from our offices.

#### Location

London

#### Perm/FTC

14 month FTC

#### Salary

Competitive

#### Working pattern

Taylor Wessing supports agile working, and the Talent Acquisition team would happily have conversations with potential candidates about how we could support agile or flexible working needs.

# The opportunity for you

## Knowledge, skills & experience

- Bachelor's degree in Marketing, Business, or a related field.
- Minimum of five years of experience in marketing, with a focus on digital, content, and event management.
- Strong understanding of B2B marketing and the professional services sector.
- Proven track record of developing and executing successful marketing campaigns.
- Excellent project management and organisational skills.
- Ability to analyse data and generate actionable insights.
- Strong written and verbal communication skills.
- Ability to work collaboratively in a fast-paced environment.
- Proficiency in marketing software and digital tools (eg CRM, marketing automation, analytics platforms).

# About us

# Taylor Wessing is a global law firm that serves the world's most innovative people and businesses.

Deeply embedded within our sectors, we work closely together with our clients to crack complex problems, enabling ideas and aspirations to thrive. Together we challenge expectation and create extraordinary results. By shaping the conversation in our sectors, we enable our clients to unlock growth, protect innovation and accelerate ambition.

#### **Our UK sector focus**



Technology, Media & Communications

#### Our areas of expertise

- Banking & Finance
- Brands & Advertising
- Commercial & Consumer Contracts
- Competition, EU & Trade
- Copyright & Media Law
- Corporate Crime & Compliance
- Corporate/M&A & Capital Markets

Data Protection & Cyber

**Private Wealth** 

- Disputes & Investigations
- Employment, Pensions & Mobility
- Environmental, Planning & Regulatory
- Financial Services Regulation
- Information Technology
- Patents & Innovation

- Private Client
- Private Equity
- Projects, Energy & Infrastructure
- Real Estate & Construction

Life Sciences

& Healthcare

- Restructuring & Insolvency
- Tax

Real Estate.

Infrastructure & Energy

Venture Capital

## Challenge expectation, together

With our team based across Europe, the Middle East, US and Asia, we work with clients wherever they want to do business. We blend the best of local commercial, industry and cultural knowledge with international experience to provide proactive, integrated solutions across the full range of service areas.

1200+ lawyers | 300+ partners | 28 offices | 17 jurisdictions

# About us

## The way we work

At Taylor Wessing, we never settle for average. We're creative thinkers, problem solvers and continuous learners who excel at what we do and believe our best work is still ahead of us. We are a firm that's large enough for you to achieve your ambitions, but connected enough to be a true community.

You are joining an inclusive culture that allows you to be yourself and balance your work and home commitments. You'll gain access to high-end technology, agile processes and the trust to deliver your best work in a flexible way whilst spending the balance of your time with colleagues in our offices.

## Employee development and career progression

We recognise that our business services professionals are integral to our success and are therefore dedicated to their career development. We offer comprehensive development plans designed to support the growth of our business services people in their respective roles. From technical training to softer skills, these plans are crafted to ensure that our people realise and reach their full professional potential, but also complement our firmwide strategic goals allowing both the firm and our people to flourish.

For a detailed look at these development opportunities and how they can support your career progression, please refer to our <u>Always Learning Brochure</u>. This document will provide an in-depth view of our commitment to skill development and show you the support network available as you advance within Taylor Wessing.

# About us

# Investing in you | Tailored benefits

Your wellbeing is always our priority and we are proud to offer bold and progressive ways of working alongside an excellent range of benefits and perks designed to support you and your family.

#### Key benefits

- 25 days' annual leave
- Life assurance
- Group personal pension

   salary sacrifice
- Income protection
- In-house GP service

# Health and wellness benefits

- Private medical insurance (individual)
- Health assessments
- Dental insurance
- Critical illness insurance
- Flu vaccinations
- Eye tests
- Employee assistance programme \_\_\_\_\_
- GymFlex
- Counselling sessions

#### **Lifestyle benefits**

- Cloud Nine our subsidised restaurant and coffee bar (London only)
- Enhanced family leave after one year qualifying service, you are entitled to up to 26 weeks leave full pay if you or your partner give birth or adopt a child
- Cycle to work scheme
- Payroll giving
- Technology loan
- Health cash plan
- National Art Pass
- Mortgage surgeries
- Interest free season ticket loan
- Salary sacrifice electric car scheme (UK staff only)

# **Our values**

## What we stand for

We are a community of independent thinkers, connected by our values and our drive to challenge expectation. Our values shape what we do and how we do it. We have built a team that reflects the firm's core values and which exemplifies inclusivity. To learn more, **click here**.



# Acting responsibly, together

We're committed to being a responsible business and taking accountability for our actions.

We have high ethical standards and take care of our people. We're reducing the footprint we leave in nature and engaging with our communities through cultural and charity work. Being a responsible business means we're active members of our broader society, of the legal community, and of our clients' sectors.

Whether it's building an inclusive workplace, reducing our waste or supporting the arts; we're actively working together to build a better business, and a more sustainable world.

Find out more about our responsible business initiatives online.

Read our latest impact report by clicking the link below.



# Our Responsible Business Impact Report 2023

# **Diversity & Inclusion**

## **Mansfield Certification**



Taylor Wessing UK is proud to have achieved Mansfield Rule UK certification for a second year running and has committed to participating for a third year!

We're committed to delivering an inclusive culture and a progressive environment where we empower all our people to lead, learn and grow. The Mansfield Rule keeps us and the wider legal profession accountable for achieving and surpassing these goals; over the last year alone the Mansfield Rule has helped us continue to focus on monitoring our recruitment and promotion activities, as well as improving the diversity of our firm.

We've seen tangible changes in our firm from championing diverse voices across all areas of our business, something we want to see continue to flourish in the years to come and with Mansfield as a key partner in building in an inclusive environment for all.

To read more about this fantastic achievement please click here

## **Inclusive Recruitment Charter**

Take a look at our new Inclusive Recruitment Charter...

The Charter builds on some of our great initiatives from the last year, like taking part in the 10,000 Black Interns programme, introducing mandatory inclusion training for all our people, and achieving Mansfield Certification Plus.

Learn more about our commitments to being a responsible business by clicking here

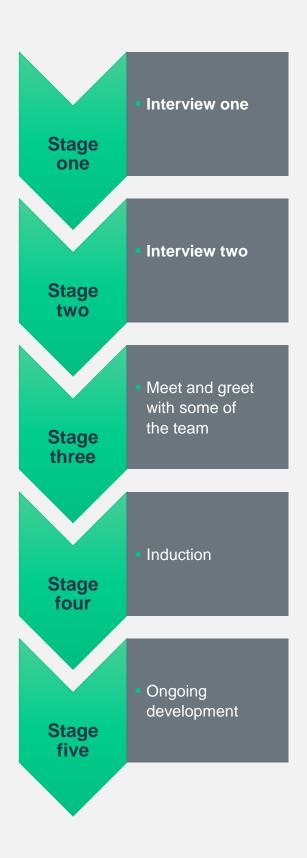
## **Responsible Business Networks**

We embrace individuality and bring diverse teams together, creating an inclusive work environment where all of our talent can flourish. Our inclusion programme has five priority areas, each with partner champions and network groups, in addition to other networks and societies that bring people together within the responsible business programme.

#### Our current networks include:

- Arts Society
- Balance in Business our gender balance network
- Cultural Diversity network
- equaliTW our LGBTQ+ network
- Family Matters network
- Social Mobility network
- Sustainability network
- Wellbeing network

# Your recruitment journey





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Please contact us if you require any adjustments to your application or our recruitment process.

# 2000+ people 1200+ lawyers 300+ partners 28 offices 17 jurisdictions

| Argentina*     | Buenos Aires                          | Mexico*        | Mexico City  |
|----------------|---------------------------------------|----------------|--|
| Austria        | Klagenfurt   Vienna                   | Netherlands    | Amsterdam   Eindhoven  |
| Belgium        | Brussels                              | Nicaragua*     | Managua  |
| Brazil*        | Belo Horizonte   Brasilia             | Panama*        | Panama City  |
|                | Rio de Janeiro   São Paulo            | Poland         | Warsaw   |
| Chile*         | Santiago de Chile                     | Portugal*      | Braga   Lisbon   Porto   |
| China          | Beijing   Hong Kong   Shanghai        | Puerto Rico*   | San Juan   |
| Colombia*      | Bogotá   Bogotá, main office          | Republic of    | Dublin   |
| Costa Rica*    | Guanacaste   San José                 | Ireland        |  |
| Czech Republic | Brno   Prague                         | Slovakia       | Bratislava   |
| Dominican      | Santo Domingo                         | South Korea**  | Seoul  |
| Republic*      |                                       | Spain*         | Barcelona   Canary Islands                                     |
| Ecuador*       | Cuenca   Guayaquil   Manta  <br>Quito |                | Madrid   Pamplona   Seville  <br>Valencia   Vitoria   Zaragoza |
| El Salvador*   | San Salvador                          | UAE            | Dubai  |
| France         | Paris                                 | Ukraine        | Kyiv   |
|                | Berlin   Düsseldorf   Frankfurt       | United Kingdom | '  |
| Germany        | Hamburg   Munich                      | Uruguay*       | Cambridge   Liverpool   London                                 |
| Guatemala*     | Guatemala                             |                | Montevideo   |
| Honduras*      | San Pedro Sula   Tegucigalpa          | USA            | New York   San Francisco                                       |
| Hungary        | Budapest                              |                |  |
|                |                                       |                |  |

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