

Role description

Life Sciences Associate/ Senior
Associate (IP & Commercial)

London

TaylorWessing

The opportunity for you

Executive summary

Taylor Wessing is a full-service international law firm, working with clients in the world's most dynamic industries. We take a single-minded approach to advising our clients, helping them succeed by thinking innovatively about their business issues. We support clients wherever they want to do business. Our 33 offices around the world blend the best of local business, industry and cultural knowledge with international experience to provide astutely commercial solutions for our clients.

Our innovative, modern approach is what defines us. Our clients range from promising new start-ups to multinational leaders of industry, with a client base that includes 60% of the world's top 50 brands and many of the world's most innovative high-growth technology and life science companies. In every case, we provide specialised legal advice, backed by a finely-tuned commercial intelligence.

Our growth and success has been achieved by the dedication of our people and our ability to attract and embed new talent that will thrive in our entrepreneurial, forward-thinking environment. We aim to attract a range of individuals with different and diverse skill sets and backgrounds to ensure our firm's continued success.

OUR VALUES

- Building Strong Relationships
- Ambitious for Clients
- An Instinct for Business
- Seeking Innovation

Job title

Life Sciences Associate/ Senior Associate (IP & Commercial)

Recruiting manager

Alison Dennis

Department

Life Sciences

Working hours

Monday to Friday (09:30 – 17:30)

Working at least 3 days a week from our offices.

Location

London or Cambridge

Perm/FTC

Permanent

Salary

Competitive

Working pattern

Taylor Wessing supports agile working, and the Talent Acquisition team would happily have conversations with potential candidates about how we could support agile or flexible working needs.

The opportunity for you

Key responsibilities

- To draft, review and advise on a wide range of complex IP agreements, biopharma partnering arrangements and other commercial contracts in the life science and healthcare sectors. Our client base spans the pharmaceutical, biotech (including AIDD, techbio, synbio and industrial biotech), medical devices, diagnostics, digital health and healthcare sectors, and ranges from the most sophisticated multinational companies and investors to some of the world's most innovative venture-backed early- and growth-stage companies.
- Your work will often be at the cutting edge of technology commercialization, and you will have a real and direct impact on our client's growth and on patient outcomes by supporting our clients to bring to market new therapies, platforms and other products based on each new wave of technology. You will be immersed in an exciting, fast-paced ecosystem, with as much client contact as you can handle with some of the world's brightest-founder entrepreneurs and most insightful investors. Depending on experience, you will be expected to communicate with clients independently and under supervision (whether via email, on the phone or in person).
- The majority of your work will be life-science and healthcare related, but there will be also opportunities in the deeptech sector (e.g. semiconductors, fusion and other energy generation tech, battery tech, graphene and other novel materials, robotics, quantum computing, cryptography, large-language model development etc) and in neighbouring fields such as the cleantech, defence tech and space tech sectors.
- You will work alongside our award-winning corporate tech and life sciences team on IP aspects of venture capital fundraisings from the earliest pre-seed investments, through some of the UK's highest profile growth round fundraisings to M&A exits and listing. You will often be a point of contact when liaising with partners, associates in other departments of TW offices on corporate and other transactional or regulatory work. Much of your work will be freestanding (i.e. instructed directly by the client), with biopharma partnering agreements, IP licences, R&D collaborations manufacturing agreements, and other commercial agreements to help clients to advance their programmes to the next value inflection point and/or take their products to market and generate revenue.
- You will also work our market-leading patent litigators to craft settlement terms for high-profile patent disputes between medical device and biopharma companies.
- You will be encouraged and supported to participate in the larger UK life sciences networks and professional associations, and other business development activities.
- You will have ample opportunities for collaboration with other TW offices internationally and international secondments
- To manage all work allocated by partners and other team members.

The opportunity for you

Knowledge, skill & experience

Required:

- Excellent academics –STEM undergraduate degree in a technical area is helpful but not required.
- A qualified solicitor with 2-6 PQE and relevant legal experience gained from a top tier UK or international practice.
- Prior experience in a well-regarded life sciences team, advising a range of clients within the pharmaceutical, biotechnology and/or medtech industries.
- Strong IP background with transactional / commercial deal experience, including the ability to advise on complex licensing deals and commercial arrangements.
- Excellent prior experience of advising, drafting, and reviewing contracts and agreements
- Excellent attention to detail and organisational skills to meet the demands of both internal and external clients.
- Excellent communication skills and negotiation skills.
- Ability to effectively manage own workload and prioritise.
- Self-motivation, coupled with the ability to work closely with other team members.
- Eager to undertake business development activities to support the on-going development of the Life Sciences Group.

Preferred, but not a pre-requisite:

- Sound knowledge and experience advising on the laws and rules (including industry codes of practice) relating to the pharmaceutical, medical device and health sectors.
- Experience advising on a range of compliance issues in the pharmaceutical, medical device and healthcare sectors.
- Experience of M&A life sciences transactions.

Your life sciences team

The firm goes to market via its sectors. Life sciences is a key commercial sector focus, alongside technology. The firm's 90 lawyers in its burgeoning life sciences sector group work with ambitious, innovative clients to build their businesses globally across pharma, biotechnology, medical devices, and digital health.

Our 150-strong international Intellectual Property/Information Technology group is one of the most highly respected around the world. Due to the strength and depth of our expertise, Taylor Wessing has an outstanding reputation in the field of IP and IT.

The group advises on a wide range of IP issues through the full lifecycle of a business across the various sectors, and across a large variety of matters – from high profile licensing arrangements, regulatory advice, to representation in patent litigation and advice on patent transactions and other technology related matters.

The team is truly international, providing life science IP and regulatory advice and expertise to clients on a global basis through our extensive network of international offices that covers Europe, the Middle East and Asia.

Life Sciences is one of the most innovative and complex market sectors. It is currently undergoing a period of intense transformation, with companies facing an ever-increasing level of regulation as well as strict cost management in order to remain competitive and profitable.

Taylor Wessing's Life Sciences team is widely regarded as one of the market leaders, providing a comprehensive legal service to pharmaceutical, biotech, medical device, diagnostics and research tool companies, as well as service providers in this sector.

Our recognition is based on the extensive expertise the group has in advising across the full range of practice areas that are central to the business of any life sciences company including: patent litigation, fund formation, venture capital, regulatory advice and licensing.

The team advises clients throughout the whole product life cycle, from discovery and development through to end-of-life patent disputes.

The Team



Alison Dennis

Partner

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Alison co-heads our international Life Sciences and Healthcare group. She works with international life sciences companies to cut through the complexity of EU regulation of medical devices and pharmaceuticals, and get their products to market.

In a career of over 20 years, Alison has helped hundreds of life sciences companies manage the range of legal challenges involved in commercialising medical devices and medicinal products. She combines an encyclopaedic knowledge of the EU and UK life sciences regulatory environment with an analytical understanding of strategy and business in the life sciences sector.

Alison provides sophisticated advice on regulation, compliance and commercialisation, as well as intellectual property transactions. On a number of occasions, she has successfully persuaded regulators and notified bodies to reconsider and ultimately overturn their decisions, allowing her clients to commercialise new products.



Tas Goraya

Partner

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Tasmina is a partner in the firm's Patent team and is a core member of the firm's UK and International Life Sciences Group.

She works with our clients in the life sciences sector advising on contentious and non-contentious areas, including a broad range of regulatory and compliance issues relating to pharmaceuticals, medical devices, food supplements, human cells and tissue. Tasmina regularly advises on patent, regulatory and contract disputes, with a particular focus on arbitrations as well as the regulatory aspects of corporate transactions. Tasmina further assists clients with specialist agreements, such as clinical trials agreements.

The Team



Colin McCall

Partner

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Colin advises clients throughout their lifecycle (all the way from start-up/spin-out to multinational listed companies) on the commercialisation of their intellectual property rights. In particular, advising on licensing deals, collaborations and R&D projects, distribution and manufacturing and the IP, commercial and regulatory aspects of M&A, VC investments and IPOs.

Having a 1st class degree in Cell Biology his practice has naturally become focused on the life sciences, healthcare and technology (with a particular focus on med-tech and clean-tech) sectors.



Adrian Toutoungi

Partner

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Adrian is a seasoned IP lawyer who relishes immersing himself in his client's technology, product roadmap and patent/IP strategy. He is regularly involved in the negotiation and drafting of technology licence agreements and other contracts with a heavy IP element, such as R&D collaborations, joint ventures, grant funding agreements and other commercial arrangements. He also advises on the EC and UK competition law aspects of these agreements, and issues relating to technical standardisation, essential IPR and patent pooling.

Adrian has a wealth of experience in handling the IP aspects of University spin-outs, IPOs and other major corporate transactions. He is one of the authors of the TenU Guide to University Spin-out Investment Terms, and the companion guide to University Software Spin-outs. He has a first class degree in BioPhysics, sits on the BIA's cell and gene therapy committee, is on the board of the Pharmaceutical Licensing Group and is a member of the European Patent Lawyers Association and various other professional and sector organizations.

About us

Taylor Wessing is a global law firm that serves the world's most innovative people and businesses.

Deeply embedded within our sectors, we work closely together with our clients to crack complex problems, enabling ideas and aspirations to thrive. Together we challenge expectation and create extraordinary results. By shaping the conversation in our sectors, we enable our clients to unlock growth, protect innovation and accelerate ambition.

Our UK sector focus



Technology, Media
& Communications



Private Wealth



Real Estate,
Infrastructure & Energy



Life Sciences
& Healthcare

Our areas of expertise

- Banking & Finance
- Brands & Advertising
- Commercial & Consumer Contracts
- Competition, EU & Trade
- Copyright & Media Law
- Corporate Crime & Compliance
- Corporate/M&A & Capital Markets
- Data Protection & Cyber
- Disputes & Investigations
- Employment, Pensions & Mobility
- Environmental, Planning & Regulatory
- Financial Services Regulation
- Information Technology
- Patents & Innovation
- Private Client
- Private Equity
- Projects, Energy & Infrastructure
- Real Estate & Construction
- Restructuring & Insolvency
- Tax
- Venture Capital

Challenge expectation, together

With our team based across Europe, the Middle East, US and Asia, we work with clients wherever they want to do business. We blend the best of local commercial, industry and cultural knowledge with international experience to provide proactive, integrated solutions across the full range of service areas.

1000+ lawyers | **300+** partners | **29** offices | **17** jurisdictions

About us

The way we work

At Taylor Wessing, we never settle for average. We're creative thinkers, problem solvers and continuous learners who excel at what we do and believe our best work is still ahead of us. We are a firm that's large enough for you to achieve your ambitions, but connected enough to be a true community.

You are joining an inclusive culture that allows you to be yourself and balance your work and home commitments. You'll gain access to high-end technology, agile processes and the trust to deliver your best work in a flexible way whilst spending the balance of your time with colleagues in our offices.

Employee development and career progression

We are committed to fostering an environment of continuous professional growth. Our dedicated approach to employee development ensures that each member of the firm receives the support and resources necessary to achieve their career aspirations. In line with this commitment, we have tailored development plans that align with both individual goals and our firm's strategic vision.

For a detailed look at these development opportunities and how they can support your career progression, please refer to our [Always Learning Brochure](#). This document will provide an in-depth view of our commitment to skill development and show you the support network available as you advance within Taylor Wessing.

About us

Investing in you | Tailored benefits

Your wellbeing is always our priority and we are proud to offer bold and progressive ways of working alongside an excellent range of benefits and perks designed to support you and your family.

Key benefits

- 25 days' annual leave
- Life assurance
- Group personal pension – salary sacrifice
- Income protection
- In-house GP service

Health and wellness benefits

- Private medical insurance (individual)
- Health assessments
- Dental insurance
- Critical illness insurance
- Flu vaccinations
- Eye tests
- Employee assistance programme
- GymFlex
- Counselling sessions

Lifestyle benefits

- Cloud Nine – our subsidised restaurant and coffee bar (London only)
- Enhanced family leave – after one year qualifying service, you are entitled to up to 26 weeks leave full pay if you or your partner give birth or adopt a child
- Cycle to work scheme
- Payroll giving
- Technology loan
- Health cash plan
- National Art Pass
- Mortgage surpluses
- Interest free season ticket loan
- Salary sacrifice electric car scheme (UK staff only)

Our values

What we stand for

We are a community of independent thinkers, connected by our values and our drive to challenge expectation. Our values shape what we do and how we do it. We have built a team that reflects the firm's core values and which exemplifies inclusivity. To learn more, [click here](#).

Excellence

Creative

Responsible

Team

Integrity

Respect

Acting responsibly, together

We're committed to being a responsible business and taking accountability for our actions.

We have high ethical standards and take care of our people. We're reducing the footprint we leave in nature and engaging with our communities through cultural and charity work. Being a responsible business means we're active members of our broader society, of the legal community, and of our clients' sectors.

Whether it's building an inclusive workplace, reducing our waste or supporting the arts; we're actively working together to build a better business, and a more sustainable world.

Find out more about our responsible business initiatives [online](#).

Read our latest impact report by clicking the link below.



Our Responsible Business Impact Report 2023

Diversity & Inclusion

Mansfield Certification



Taylor Wessing UK is proud to have achieved Mansfield Rule UK certification for a second year running and has committed to participating for a third year!

We're committed to delivering an inclusive culture and a progressive environment where we empower all our people to lead, learn and grow. The Mansfield Rule keeps us and the wider legal profession accountable for achieving and surpassing these goals; over the last year alone the Mansfield Rule has helped us continue to focus on monitoring our recruitment and promotion activities, as well as improving the diversity of our firm.

We've seen tangible changes in our firm from championing diverse voices across all areas of our business, something we want to see continue to flourish in the years to come and with Mansfield as a key partner in building in an inclusive environment for all.

To read more about this fantastic achievement please [click here](#)

Inclusive Recruitment Charter

Take a look at our new Inclusive Recruitment Charter...

The Charter builds on some of our great initiatives from the last year, like taking part in the 10,000 Black Interns programme, introducing mandatory inclusion training for all our people, and achieving Mansfield Certification Plus.

Learn more about our commitments to being a responsible business by [clicking here](#)

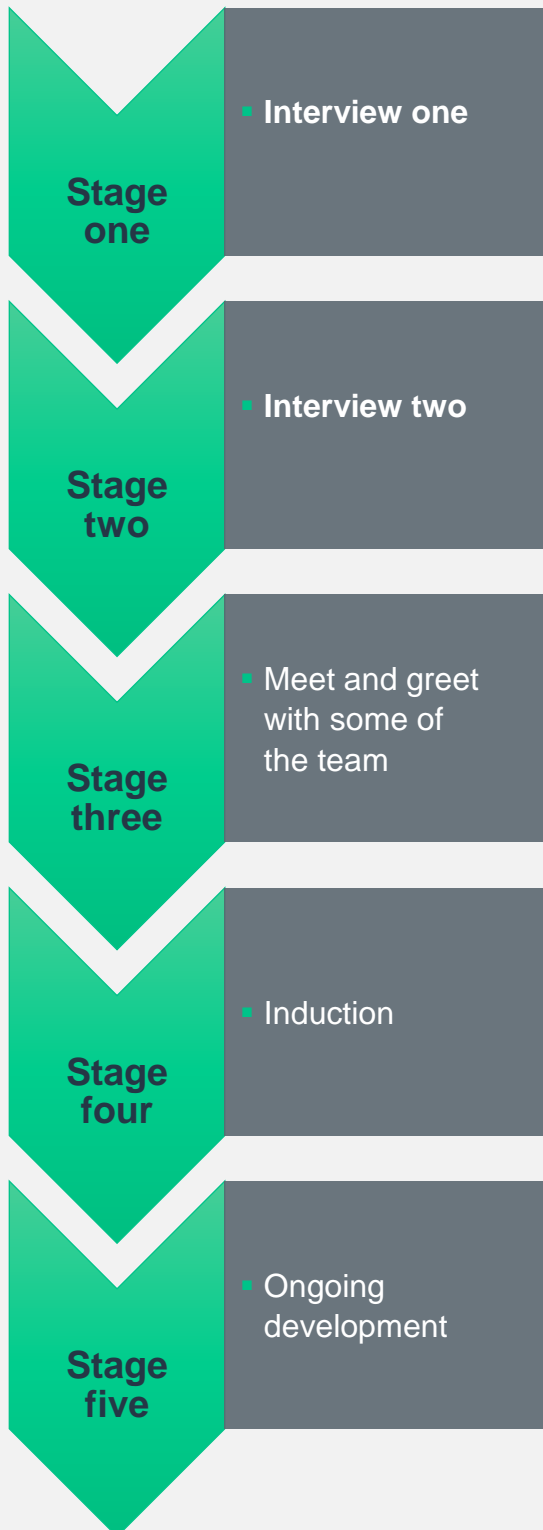
Responsible Business Networks

We embrace individuality and bring diverse teams together, creating an inclusive work environment where all of our talent can flourish. Our inclusion programme has five priority areas, each with partner champions and network groups, in addition to other networks and societies that bring people together within the responsible business programme.

Our current networks include:

- Arts Society
- Balance in Business - our gender balance network
- Cultural Diversity network
- equaliTW - our LGBTQ+ network
- Family Matters network
- Social Mobility network
- Sustainability network
- Wellbeing network

Your recruitment journey



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Please contact us if you require any adjustments to your application or our recruitment process.

2000+ people
1200+ lawyers
300+ partners
28 offices
17 jurisdictions

Argentina*	Buenos Aires	Mexico*	Mexico City
Austria	Klagenfurt Vienna	Netherlands	Amsterdam Eindhoven
Belgium	Brussels	Nicaragua*	Managua
Brazil*	Belo Horizonte Brasilia Rio de Janeiro São Paulo	Panama*	Panama City
Chile*	Santiago de Chile	Poland	Warsaw
China	Beijing Hong Kong Shanghai	Portugal*	Braga Lisbon Porto
Colombia*	Bogotá Bogotá, main office	Puerto Rico*	San Juan
Costa Rica*	Guanacaste San José	Republic of Ireland	Dublin
Czech Republic	Brno Prague	Slovakia	Bratislava
Dominican Republic*	Santo Domingo	South Korea**	Seoul
Ecuador*	Cuenca Guayaquil Manta Quito	Spain*	Barcelona Canary Islands Madrid Pamplona Seville Valencia Vitoria Zaragoza
El Salvador*	San Salvador	UAE	Dubai
France	Paris	Ukraine	Kyiv
Germany	Berlin Düsseldorf Frankfurt Hamburg Munich	United Kingdom	Cambridge Liverpool London
Guatemala*	Guatemala	Uruguay*	Montevideo
Honduras*	San Pedro Sula Tegucigalpa	USA	New York San Francisco
Hungary	Budapest		

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www.taylorwessing.com

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